Appendix 1

Gifts - goods, services, money

Examples of the assessments companies must make

UNACCEPTABLE



- Cash (and other considerations which can easily by converted to cash)
- Benefits in the form, for example, of work on the recipient's private property/materials delivered to their home
- Gifts with strings attached
- Kickbacks to private individuals
- Gifts which can affect a tendering/negotiating process

NEED CAREFUL CONSIDERATION



- Personal gifts on important birthdays and other occasions
- Loyalty bonuses to employees as private individuals who are part of an open benefits programme (airline/hotels)
- "Competitions" with prizes which can be regarded as gifts
- Thank-you gifts

USUALLY OK



- Gifts to the company on major occasions
- Promotional gifts of insignificant value
- Gifts of little value, such as a bottle of wine or flowers, after giving a speech

Hospitality, experiences - dining, entertainment, courses, customer events

Examples of the assessments companies must make

UNACCEPTABLE



- Expensive trips, accommodation and events with little professional content, where the costs are paid by somebody other than the person's own company
- Hospitality or events likely to influence a tendering/negotiating process
- Sexual services

NEED CAREFUL CONSIDERATION



- Professional events where travel and/or accommodation are paid by others
- Tickets to sporting or cultural eve
- Expensive meals
- Participation of accompanying persons
- Invitations to private events (private holiday home, wedding)

USUALLY OK



Working lunch or dinner



 Professional events where the participant's employer pays travel and accommodation

Covering costs for people other than own employees – travel and accommodation, per diem allowances/pocket money, etc

Examples of the assessments companies must make

UNACCEPTABLE



- Cash payments without statements and documentation
- Covering costs other than normal accommodation charges over the hotel bill
- Covering private spending

NEED CAREFUL CONSIDERATION



- Cash advances or payments (assuming agreement on use and documented expenses)
- Accommodation of a high standard
- Long-distance travel, expensive tickets
- Covering expenses for civil servants
- Covering expenses for accompanying persons

USUALLY OK



- Moderately priced accommodation in the company's own guesthouse
- Collective transport (minibus, for example) over moderate distances
- Attendance at the host's own professional events (assuming that travel and accommodation are paid by the participant's own company)

Source: Confederation of Norwegian Enterprise (NHO) "...over streken?" (... overstepping the mark?)